



Biography:

Paul Williams is a strategist, business consultant, and Coach, based in Central Florida. Since 1989, he has advised over one thousand clients emphasizing strategy, focus and results.

Mr. Williams, an industrial engineer, began his career with McDonnell Douglas, followed by Fischer & Porter, an instrumentation company, as manager of production control. Subsequently, he joined Perkin-Elmer Corporation as operations manager and then president of the Data Systems Group in Canada. His last two corporate assignments were with Geac Computers and Stratus Computer, both in senior marketing and sales positions.

The Entrepreneur Odyssey Program is a dynamic, structured program developed from business consulting assignments, as well as his corporate experiences and observations. The underlying premise of his consulting program is that the world is changing rapidly, fragmenting traditional hierarchical structures, as corporations restructure in response to global competition, virtual entities, and the insidious, yet beneficial effects of technology. Survival in the new world requires that people create, develop and maintain their own resources and support structures. With these in place, people have the unprecedented opportunity to create their own environment and invent their future. The key is to get clear on what they want, stay focused, and be self-motivated, directed and managed. Clients are coached over a three year period, on a progressive basis, utilizing this structured, focused program.

Mr. Williams consults to a diverse group of clients throughout the United States, with particular emphasis on financial services, manufacturing and visual communications. From engagements with a wide range of clients Mr. Williams understands the opportunities and challenges facing the small business owner and the value of an outside perspective in strategically managing their business. An owner's clear focus on what's important and persistence in that effort, enable small businesses to thrive and prosper.

Client engagements vary in scope depending on individual client circumstances and range from; growing the business, restructuring it, leveraging resources, integrating technology, to improving quality of life. All assignments are handled with extreme care and discretion, and confidentiality is always maintained, before, during and after.

Mr. Williams and his wife Lynda reside in Windermere, Florida. They have three grown married children, and seven grandchildren.